



About Buyinitaly factsheet:

WHO WE ARE:

Iain Buyinitaly proprietor & main contact for our customers, Iain worked for the EU in Italy in 1999/2000, his remit including social housing in Sicily. He studied Italian as a foreign language at the University of Catania. Iain's family hail from Monte Cassino, & he is a Member of the **Istituto Italiano di Cultura**.

Claire A languages graduate of Exeter University, Claire spent eight years at Condé Nast in London becoming Online Ad Director for the prestigious publishing house, whose titles include Vogue, GQ & CN Traveller. She is General Manager of DCA Ltd, a subsidiary of **ESPC.com**, which is one of the UK's top 3 property websites.

Buyinitaly A Registered Limited Company (SC 273891). We are fully compliant with Data Protection legislation. A member of **Edinburgh Chamber of Commerce**, we have contacts with an extensive network of Italian lawyers & estate agents. Every property we locate & show you is sold through licensed Italian Estate Agencies.

Buyinitaly in 7 Easy Steps:

- 1. SEND US YOUR WISH LIST** - We search the ENTIRE online Italian property market.
- 2. WE SEND YOU SEARCH RESULTS – via EMAIL (or by POST)**
- 3. YOU DECIDE WHAT HAPPENS NEXT – 5 OPTIONS**
Purchase a property, or request more information on a property, plan a viewing trip, alter your current wish list or run a completely new search on a different wish list.
- 4. WE KEEP IN CONTACT WITH YOU THROUGHOUT**
We give you the info you need to tackle mountains of red tape with the minimum of fuss. We save you hassle & money when buying your property in Italy.
- 5. WE HAVE PREFERRED PARTNER LEGAL & FINANCIAL FIRMS**
All are UK-based, multi-lingual, fully qualified & charge inexpensive rates. We've done our homework so you don't have to. A guide to how the Italian property system works is on our **legal & financial** page.
- 6. USE OUR ADDED VALUE SERVICES (at no added cost)**
We can organise viewing trips & your *Codice Fiscale*, contact Italian surveyors, estate agents & others.
- 7. ENJOY LA DOLCE VITA IN YOUR DREAM ITALIAN PROPERTY!**

Here's how we could save you £1000s.

The decisions you make can have a big impact on purchase costs.

Hypothetical example: Mr Stuart is buying a property with asking price £200,000 in Sicily.

- Mr Stuart uses our hints & tips to avoid common mistakes - see the results:
- Agrees to pay £180,000 for property, instead of potential £220,000 bill.
- No wasted viewing trips (£600) & no need for second viewing trip (£600).
- Takes out Italian Residency (saving £8000 in taxes and fees).
- Our hints & tips, and our **Preferred Partners** cut legal & finance fees (£6285).
- Not cutting corners avoids expensive mistakes (Capital Gains Tax & Prelazione).

Total potential saving: £52,855 (26% of Asking Price).

How to best use Buyinitaly:

TIPS FOR SENDING US YOUR WISH LIST: For best results, too much information is better than too little.

- Write as much as you want:** From balcony views to village names, if it's important to you we want to hear it! The KEY INFORMATION box on the Wish List has unlimited space, so write as much as you can.
- Use 'Click for Ideas' & our 'Map & Regional Guide' – they're on the Wish List.**
Looking for inspiration? Unsure what to write? These pages help you to create your Wish List.
- We welcome feedback, suggestions & comments from our customers.**

If you have any suggestions for how we can improve our service even further, we want to hear from you! Contact us via email, or if you would prefer to speak to us in person, please **email us** your details, specifying the best time to call you.

Grazie e Buona Fortuna!